

## Message Text

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17

ACTION EB-07

INFO OCT-01 EUR-12 EA-07 ISO-00 AGR-05 CEA-01 CIAE-00

DODE-00 FRB-03 H-02 INR-07 INT-05 L-03 LAB-04 NSAE-00

NSC-05 PA-01 AID-05 CIEP-01 SS-15 STR-04 ITC-01

TRSE-00 USIA-06 PRS-01 SP-02 OMB-01 FEA-01 SAJ-01

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R 270959Z APR 76

FM AMEMBASSY MOSCOW

TO SECSTATE WASHDC 3066

INFORUEHDC/USDOC WASHDC

AMEMBASSY CANBERRA

AMEMBASSY WELLINGTON

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E.O. 11652 N/A

TAGS: ETRD, EEWT, UR, AS,NZ

SUBJECT: NEW ZEALAND MEAT SALE TO USSR

USDOC FOR BEWT/USSR

PASS AGRICULTURE FOR FAS(ANDERSON)

1. NEW ZEALAND EMOBFFF ADVISED COMMERCIAL ATTACHE APRIL 27 THAT PRIVATE NEW ZEALAND MEAT COMPANIES HAD CONCLUDED CONTRACTS FOR SALE TO USSR OF 25,000 METRIC TONS OF MUTTON AND 10,000 METRIC TONS OF BEEF. ENTIRE QUANTITY IS TO BE DELIVERED BY AUGUST 1976, WITH ALL OF BEEF GOING TO SOVIET FAR EASTERN PORTS AND ALL OF MUTTON, WITH EXCEPTION OF ONE SHIPMENT, GOING TO BLACK SEA PORTS. ONE SHIPMENT OF MUTTON IS DESTINED FOR SOVIET BALTIC PORT. NEW ZEALAND EMBOFF SAID THAT HIS AUTHORITIES WERE "QUITE SATISFIED" WITH PRICES, BUT HE DECLINED TO PROVIDED SPECIFIC PRICE INFORMATION. (COMMENT: COMMERCIAL ATTACHE LEARNED SEPARATELY FROM AUSTRALIAN LIMITED OFFICIAL USE

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EMBOFF THAT PRICES (FAS) WERE IN RANGE OF U.S. 23 CENTS PER POUND

FOR MUTTON AND U.S. 29 CENTS PER POUND FOR BEEF. IF THIS PRICE INFORMATION IS CORRECT, TOTAL VALUE OF SALE WILL BE IN RANGE OF U.S. DOLLARS 17 MILLION, FAS. END COMMENT). NEW ZEALAND EMBOFF SAID THAT EACH SIDE WOULD BE RESPONSIBLE FOR ARRANGING FOR SHIPMENT OF ONE-HALF (BY WEIGHT) OF TOTAL SALE.

2. LOOKING AHEAD, NEW ZEALAND EMBOFF SAID SOVIETS HAD CLEARLY INDICATED THAT THEY INTENDED TO PURCHASE ADDITIONAL QUANTITIES OF MEAT THIS YEAR. HOWEVER, HE SAID THAT MOST OF NEW ZEALAND'S 1976 EXPORTS ALREADY ALLOCATED AND THAT MAXIMUM REMAINING AMOUNT WOULD BE FROM 10,000 TO 15,000 TONS OF BEEF. NEW ZEALAND EMBOFF SAID HE UNDERSTOOD THAT FOCUS OF SOVIET NEGOTIATIONS WOULD NOW SHIFT TO AUSTRALIA, AND ASSUMPTION WHICH WAS CONFIRMED BY AUSTRALIAN EMBOFF.

3. NEW ZEALAND EMBOFF ALSO REPORTED THAT SOVIETS HAD MADE TOTALY UNEXPECTED PURCHASE OF 60,000 TONS OF BARLEY FROM NEW ZEALAND DURING MARCH. HOWEVER, NEW ZEALAND EFFORTS TO INTEREST SOVIETS IN NON-FAT DRIED MILK HAD BEEN UNSUCCESSFUL THUS FAR, HE SAID.  
STOESSEL

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## Message Attributes

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**Current Classification:** UNCLASSIFIED  
**Concepts:** SALES, CONTRACTS, MEATS  
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**Draft Date:** 27 APR 1976  
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**Disposition Approved on Date:**  
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**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
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